

TABLE 1.1**MUTUAL INSTITUTIONS IN OHIO - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

OHIO MUTUAL DATA

	Results for the 3-Month Period Ending March 31, 2019 (1)						
	>\$500 million (2)		\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All OH (Excl. >\$500M)
	Third Fed S&LA of Cleveland (MHC)	First Federal S&LA of Lakewood	7	15	11	6	39
Number of Institutions							
Balance Sheet / Branch Information							
Total Assets (median results in \$mils)	\$14,172	\$1,967	\$240	\$130	\$71	\$30	\$114
Total Loans (median results in \$mils)	\$12,926	\$1,633	\$173	\$94	\$44	\$22	\$71
Loan / Asset Ratio	91.2%	83.0%	59.5%	71.0%	68.0%	73.3%	66.0%
Total Deposits (median results in \$mils)	\$8,853	\$1,617	\$193	\$102	\$59	\$24	\$84
Average Number of Offices per Institution	38	18	5	3	3	1	3
Deposits per Office (\$mils)	\$207.0	\$71.0	\$43.0	\$37.0	\$22.4	\$17.4	\$33.8
YTD Balance Sheet Growth Rates							
Total Assets	-0.9%	1.4%	3.2%	0.8%	-0.4%	-2.0%	1.5%
Total Loans	-1.1%	-7.7%	5.2%	-0.8%	-2.2%	1.7%	1.2%
Total Deposits	5.8%	1.1%	1.1%	-1.4%	-2.8%	-7.0%	-0.8%
5-Year C.A.G.R. (Mar. '14 - Mar. '19)							
Total Assets	4.3%	5.9%	-0.9%	2.1%	2.0%	-0.1%	0.8%
Total Loans	4.4%	5.8%	2.9%	4.2%	1.2%	2.5%	3.1%
Total Deposits	0.7%	6.1%	0.1%	1.4%	2.2%	-0.5%	0.9%
Capital Ratios							
Tier 1 Leverage Ratio	10.45%	10.26%	14.91%	16.55%	14.42%	17.10%	15.57%
Tier 1 Risk-Based Capital Ratio	19.19%	15.87%	30.06%	28.83%	25.90%	29.69%	28.83%
Total Risk-Based Capital Ratio	19.71%	16.41%	30.87%	29.72%	26.73%	30.53%	29.68%

Note: Excludes mutual institutions reporting \$0 loans as of March 31, 2019.

(1) Based on aggregate data unless noted otherwise.

(2) Actual results for Third Federal S&L Association of Cleveland and First Federal S&L Association of Lakewood as of March 31, 2019.

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TABLE 1.2**MUTUAL INSTITUTIONS IN OHIO - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

OHIO MUTUAL DATA*Data shown in \$000 is annualized*

Results for the 3-Month Period Ending March 31, 2019 (1)							
	>\$500 million (2)		\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All OH (Excl. >\$500M)
Number of Institutions	Third Fed S&LA of Cleveland (MHC)	First Federal S&LA of Lakewood	7	15	11	6	39
Profitability Metrics							
Revenue (median results in \$000)	\$274,036	\$59,124	\$8,172	\$4,520	\$2,520	\$1,468	\$3,860
Net Income (median results in \$000)	\$79,372	\$7,552	\$1,324	\$476	\$196	\$66	\$348
% of Average Assets							
Net Interest Income (FTE)	1.83%	2.31%	2.99%	3.26%	3.33%	3.46%	3.17%
Noninterest Income	0.10%	0.73%	0.32%	0.28%	0.43%	0.94%	0.34%
Memo: Service Charges	0.01%	0.06%	0.09%	0.07%	0.06%	0.06%	0.08%
Memo: Net Gain on Loan Sales	0.02%	0.14%	0.06%	0.04%	0.13%	0.71%	0.09%
Salary & Benefits Expense	0.70%	1.49%	1.47%	1.57%	1.72%	2.11%	1.57%
Occupancy Expense	0.18%	0.35%	0.31%	0.27%	0.38%	0.35%	0.31%
Other Noninterest Expense	0.43%	0.76%	1.02%	1.12%	1.30%	1.52%	1.12%
Total Noninterest Expense	1.31%	2.60%	2.81%	2.96%	3.40%	3.97%	3.01%
Pre-Tax Pre-Provision (PTPP) (FTE)	0.63%	0.44%	0.50%	0.58%	0.35%	0.43%	0.51%
Net Income (ROAA)	0.56%	0.39%	0.43%	0.43%	0.26%	0.34%	0.40%
Other Profitability Ratios							
Return on Average Equity	5.42%	3.79%	2.95%	2.62%	1.79%	2.00%	2.59%
Efficiency Ratio (FTE)	67.5%	85.5%	84.7%	83.5%	90.1%	90.2%	85.4%
Assets Per Employee (\$mil)	\$13.8	\$4.8	\$4.8	\$4.7	\$3.7	\$3.2	\$4.5
Revenue (FTE) Per Employee (\$000)	\$266.1	\$145.6	\$158.3	\$166.4	\$137.6	\$141.6	\$156.5
PTPP (FTE) Per Employee (\$000)	\$86.0	\$21.1	\$24.1	\$27.3	\$12.9	\$13.9	\$22.6
Salary Expense Per Employee (\$000)	\$95.8	\$71.5	\$70.3	\$73.7	\$63.1	\$67.9	\$70.1
Asset Quality Ratios							
NPAs / Total Assets	0.57%	0.23%	1.02%	0.65%	0.60%	0.13%	0.77%
NPLs / Total Loans	0.60%	0.28%	1.56%	0.89%	0.84%	0.18%	1.09%
LLR / Total Loans	0.31%	0.41%	0.69%	1.15%	0.75%	0.67%	0.90%
NCOs / Average Loans	-0.07%	0.02%	0.00%	0.00%	0.01%	-0.01%	0.00%

(1) Based on aggregate data unless noted otherwise.

(2) Actual results for Third Federal S&L Association of Cleveland and First Federal S&L Association of Lakewood as of March 31, 2019.

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TABLE 1.3**MUTUAL INSTITUTIONS IN OHIO - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

OHIO MUTUAL DATA

Results for the 3-Month Period Ending March 31, 2019 (1)							
	>\$500 million (2)		\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All OH (Excl. >\$500M)
Number of Institutions	Third Fed S&LA of Cleveland (MHC)	First Federal S&LA of Lakewood	7	15	11	6	39
Loan Mix							
Construction & Land Development	0.2%	4.6%	3.6%	4.3%	2.5%	2.0%	3.7%
Farm Loans	0.0%	0.0%	0.9%	4.6%	1.9%	3.9%	2.8%
1-4 Family Loans	99.8%	79.2%	79.3%	70.4%	73.9%	78.1%	74.5%
Multifamily Loans	0.0%	3.1%	5.1%	3.6%	4.0%	1.2%	4.1%
Commercial Real Estate	0.0%	6.9%	9.3%	11.6%	13.0%	9.9%	11.0%
Commercial & Industrial	0.0%	2.0%	0.7%	3.6%	2.7%	3.8%	2.4%
Consumer	0.0%	4.3%	1.0%	1.4%	1.6%	1.1%	1.3%
Deposit Mix							
Demand Deposits	0.1%	2.0%	6.3%	14.3%	8.9%	11.2%	10.1%
NOW Accounts	1.1%	3.5%	13.7%	14.7%	15.3%	6.2%	14.1%
MMDA & Savings Accounts	26.2%	56.6%	37.2%	30.3%	40.1%	44.7%	35.2%
Time Deposits	72.6%	37.9%	42.8%	40.6%	35.6%	37.9%	40.6%
YTD Rates & Yields - Median							
Loans	3.51%	3.87%	4.86%	4.50%	4.71%	4.87%	4.71%
Earning Assets	3.46%	3.70%	4.24%	4.25%	4.10%	4.35%	4.23%
NOW	0.05%	0.26%	0.12%	0.06%	0.07%	0.47%	0.07%
MM & Savings	0.68%	1.03%	0.34%	0.23%	0.24%	0.20%	0.23%
CD	1.97%	2.10%	1.77%	1.70%	1.42%	1.17%	1.51%
Total Interest Bearing Deposits	1.62%	1.50%	0.84%	0.92%	0.75%	0.72%	0.84%
Total Cost of Funds	1.73%	1.38%	0.89%	0.86%	0.74%	0.82%	0.85%

(1) Based on aggregate data unless noted otherwise.

(2) Actual results for Third Federal S&L Association of Cleveland and First Federal S&L Association of Lakewood as of March 31, 2019.

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TABLE 2.1**MUTUAL INSTITUTIONS IN THE MIDWEST - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

MIDWEST MUTUAL DATA

	Median Results for the 3-Month Period Ending March 31, 2019						All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All Midwest	
Number of Institutions	13	31	37	33	28	142	39
Balance Sheet / Branch Information							
Total Assets (median results in \$mils)	\$879	\$306	\$140	\$70	\$34	\$122	\$114
Total Loans (median results in \$mils)	\$706	\$200	\$94	\$46	\$19	\$85	\$71
Loan / Asset Ratio	75.4%	66.3%	71.0%	70.1%	67.1%	70.0%	66.0%
Total Deposits (median results in \$mils)	\$644	\$246	\$111	\$56	\$25	\$93	\$84
Average Number of Offices per Institution	16	6	3	2	1	4	3
Deposits per Office (\$mils)	\$893.2	\$48.3	\$51.6	\$35.9	\$21.6	\$118.4	\$33.8
YTD Balance Sheet Growth Rates							
Total Assets	3.3%	1.8%	3.2%	1.5%	1.1%	2.4%	1.5%
Total Loans	-1.1%	-1.3%	0.3%	-0.5%	0.0%	-0.6%	1.2%
Total Deposits	6.9%	4.8%	3.9%	1.9%	0.7%	3.7%	-0.8%
5-Year C.A.G.R. (Mar. '14 - Mar. '19)							
Total Assets	3.3%	1.6%	1.0%	0.5%	-1.1%	0.5%	0.8%
Total Loans	5.8%	4.8%	3.6%	2.2%	0.6%	2.8%	3.1%
Total Deposits	2.3%	0.9%	0.4%	1.0%	-2.2%	-0.1%	0.9%
Capital Ratios							
Tier 1 Leverage Ratio	14.11%	14.26%	13.18%	14.47%	18.13%	14.40%	15.57%
Tier 1 Risk-Based Capital Ratio	22.41%	22.95%	23.81%	25.86%	35.22%	24.60%	28.83%
Total Risk-Based Capital Ratio	23.06%	23.51%	24.88%	26.53%	36.41%	25.65%	29.68%

Note: Midwest Region consists of the following states: IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, SD, and WI.

Excludes mutual institutions reporting \$0 loans as of March 31, 2019.

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TABLE 2.2**MUTUAL INSTITUTIONS IN THE MIDWEST - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

MIDWEST MUTUAL DATA*Data shown in \$000 is annualized*

	Median Results for the 3-Month Period Ending March 31, 2019						All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All Midwest	
Number of Institutions	13	31	37	33	28	142	39
Profitability Metrics							
Revenue (median results in \$000)	\$33,340	\$10,808	\$4,860	\$2,412	\$1,034	\$4,396	\$3,860
Net Income (median results in \$000)	\$6,444	\$1,324	\$688	\$260	\$22	\$416	\$348
% of Average Assets							
Net Interest Income (FTE)	2.46%	2.84%	3.13%	3.24%	3.21%	3.11%	3.17%
Noninterest Income	0.49%	0.41%	0.32%	0.27%	0.14%	0.28%	0.34%
Memo: Service Charges	0.05%	0.06%	0.08%	0.05%	0.02%	0.05%	0.08%
Memo: Net Gain on Loan Sales	0.04%	0.05%	0.00%	0.00%	0.00%	0.00%	0.09%
Salary & Benefits Expense	1.49%	1.66%	1.54%	1.48%	1.69%	1.54%	1.57%
Occupancy Expense	0.31%	0.37%	0.29%	0.31%	0.28%	0.31%	0.31%
Other Noninterest Expense	0.76%	0.84%	0.96%	1.09%	1.28%	1.01%	1.12%
Total Noninterest Expense	2.48%	2.78%	2.85%	3.03%	3.23%	2.91%	3.01%
Pre-Tax Pre-Provision (PTPP) (FTE)	0.75%	0.55%	0.66%	0.50%	0.09%	0.57%	0.51%
Net Income (ROAA)	0.56%	0.47%	0.52%	0.43%	0.09%	0.43%	0.40%
Other Profitability Ratios							
Return on Average Equity	3.53%	2.57%	3.58%	2.92%	0.44%	2.69%	2.59%
Efficiency Ratio (FTE)	74.1%	84.2%	80.3%	86.0%	97.5%	82.9%	85.4%
Assets Per Employee (\$mil)	\$6.1	\$4.4	\$4.5	\$4.4	\$5.0	\$4.5	\$4.5
Revenue (FTE) Per Employee (\$000)	\$203.3	\$150.9	\$162.7	\$149.4	\$163.8	\$159.5	\$156.5
PTPP (FTE) Per Employee (\$000)	\$50.2	\$25.4	\$32.8	\$20.7	\$4.6	\$27.0	\$22.6
Salary Expense Per Employee (\$000)	\$87.4	\$74.8	\$75.1	\$66.9	\$75.0	\$74.5	\$70.1
Asset Quality Ratios							
NPAs / Total Assets	0.24%	0.49%	0.43%	0.64%	0.33%	0.48%	0.77%
NPLs / Total Loans	0.39%	0.71%	0.45%	0.84%	0.57%	0.60%	1.09%
LLR / Total Loans	0.48%	0.78%	0.88%	0.80%	0.86%	0.82%	0.90%
NCOs / Average Loans	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Note: Midwest Region consists of the following states: IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, SD, and WI.

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TABLE 2.3**MUTUAL INSTITUTIONS IN THE MIDWEST - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

MIDWEST MUTUAL DATA

	Median Results for the 3-Month Period Ending March 31, 2019						All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All Midwest	
Number of Institutions	13	31	37	33	28	142	39
Loan Mix							
Construction & Land Development	0.9%	2.7%	2.8%	1.7%	1.1%	2.0%	3.7%
Farm Loans	0.0%	0.1%	1.8%	0.3%	2.5%	0.3%	2.8%
1-4 Family Loans	82.7%	63.9%	66.6%	76.2%	78.7%	73.4%	74.5%
Multifamily Loans	1.0%	4.5%	2.1%	1.2%	0.5%	1.5%	4.1%
Commercial Real Estate	1.9%	12.4%	10.7%	5.7%	3.5%	6.7%	11.0%
Commercial & Industrial	1.2%	1.1%	1.6%	1.3%	0.2%	1.2%	2.4%
Consumer	2.1%	1.1%	2.0%	2.0%	1.0%	1.5%	1.3%
Deposit Mix							
Demand Deposits	3.4%	8.0%	9.6%	7.6%	3.8%	7.4%	10.1%
NOW Accounts	4.0%	11.2%	13.4%	10.6%	5.2%	9.8%	14.1%
MMDA & Savings Accounts	41.8%	36.6%	31.1%	36.9%	31.7%	34.6%	35.2%
Time Deposits	48.0%	41.2%	42.7%	43.1%	58.0%	45.2%	40.6%
YTD Rates & Yields - Median							
Loans	3.87%	4.56%	4.56%	4.73%	4.95%	4.65%	4.71%
Earning Assets	3.63%	3.99%	3.91%	4.10%	4.19%	4.05%	4.23%
NOW	0.13%	0.14%	0.14%	0.11%	0.18%	0.14%	0.07%
MM & Savings	0.34%	0.36%	0.27%	0.26%	0.24%	0.28%	0.23%
CD	1.87%	1.69%	1.62%	1.55%	1.36%	1.62%	1.51%
Total Interest Bearing Deposits	1.18%	0.93%	0.94%	0.91%	0.92%	0.94%	0.84%
Total Cost of Funds	1.16%	0.90%	0.86%	0.96%	1.03%	0.96%	0.85%

Note: Midwest Region consists of the following states: IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, SD, and WI.

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TABLE 3.1**MUTUAL INSTITUTIONS IN THE U.S. - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

NATIONAL MUTUAL DATA

	Median Results for the 3-Month Period Ending March 31, 2019						All Midwest	All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	Nation		
Number of Institutions	148	133	81	68	48	478	142	39
Balance Sheet / Branch Information								
Total Assets (median results in \$mils)	\$952	\$321	\$136	\$76	\$35	\$273	\$122	\$114
Total Loans (median results in \$mils)	\$717	\$217	\$94	\$50	\$22	\$181	\$85	\$71
Loan / Asset Ratio	77.9%	74.5%	72.4%	70.3%	70.9%	74.7%	70.0%	66.0%
Total Deposits (median results in \$mils)	\$764	\$256	\$110	\$58	\$26	\$219	\$93	\$84
Average Number of Offices per Institution	14	5	3	2	1	7	4	3
Deposits per Office (\$mils)	\$159.5	\$65.5	\$50.8	\$41.1	\$23.7	\$84.4	\$118.4	\$33.8
YTD Balance Sheet Growth Rates								
Total Assets	5.1%	4.0%	4.4%	2.3%	1.9%	4.0%	2.4%	1.5%
Total Loans	2.1%	1.4%	1.0%	0.2%	0.0%	1.5%	-0.6%	1.2%
Total Deposits	7.1%	5.1%	4.5%	3.3%	1.4%	5.4%	3.7%	-0.8%
5-Year C.A.G.R. (Mar. '14 - Mar. '19)								
Total Assets	5.5%	3.1%	1.5%	0.4%	-0.7%	2.9%	0.5%	0.8%
Total Loans	7.1%	5.4%	4.1%	2.3%	1.9%	5.1%	2.8%	3.1%
Total Deposits	5.5%	3.6%	0.8%	0.4%	-1.4%	2.7%	-0.1%	0.9%
Capital Ratios								
Tier 1 Leverage Ratio	11.68%	12.63%	13.24%	14.58%	17.72%	12.73%	14.40%	15.57%
Tier 1 Risk-Based Capital Ratio	15.79%	20.64%	23.81%	27.62%	35.57%	20.36%	24.60%	28.83%
Total Risk-Based Capital Ratio	16.60%	21.55%	24.88%	28.57%	36.83%	21.37%	25.65%	29.68%

Note: Excludes mutual institutions reporting \$0 loans as of March 31, 2019.

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TABLE 3.2**MUTUAL INSTITUTIONS IN THE U.S. - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

NATIONAL MUTUAL DATA

<i>Data shown in \$000 is annualized</i>	Median Results for the 3-Month Period Ending March 31, 2019						All Midwest	All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	Nation		
Number of Institutions	148	133	81	68	48	478	142	39
Profitability Metrics								
Revenue (median results in \$000)	\$35,218	\$11,328	\$4,656	\$2,508	\$1,146	\$9,172	\$4,396	\$3,860
Net Income (median results in \$000)	\$7,464	\$1,700	\$632	\$328	\$96	\$1,314	\$416	\$348
% of Average Assets								
Net Interest Income (FTE)	3.08%	3.13%	3.11%	3.24%	3.44%	3.13%	3.11%	3.17%
Noninterest Income	0.43%	0.36%	0.26%	0.24%	0.13%	0.32%	0.28%	0.34%
Memo: Service Charges	0.09%	0.09%	0.06%	0.05%	0.01%	0.07%	0.05%	0.08%
Memo: Net Gain on Loan Sales	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.09%
Salary & Benefits Expense	1.54%	1.61%	1.53%	1.51%	1.69%	1.57%	1.54%	1.57%
Occupancy Expense	0.32%	0.32%	0.28%	0.29%	0.26%	0.30%	0.31%	0.31%
Other Noninterest Expense	0.73%	0.84%	0.91%	1.02%	1.21%	0.85%	1.01%	1.12%
Total Noninterest Expense	2.69%	2.78%	2.80%	2.80%	3.19%	2.76%	2.91%	3.01%
Pre-Tax Pre-Provision (PTPP) (FTE)	0.89%	0.72%	0.62%	0.54%	0.43%	0.73%	0.57%	0.51%
Net Income (ROAA)	0.73%	0.55%	0.42%	0.43%	0.33%	0.56%	0.43%	0.40%
Other Profitability Ratios								
Return on Average Equity	6.49%	4.46%	3.07%	2.54%	1.53%	4.24%	2.69%	2.59%
Efficiency Ratio (FTE)	74.1%	79.4%	81.5%	82.7%	89.0%	78.8%	82.9%	85.4%
Assets Per Employee (\$mil)	\$6.3	\$5.6	\$5.7	\$5.8	\$4.8	\$5.8	\$4.5	\$4.5
Revenue (FTE) Per Employee (\$000)	\$174.7	\$186.2	\$174.7	\$167.8	\$191.7	\$207.6	\$159.5	\$156.5
PTPP (FTE) Per Employee (\$000)	\$58.5	\$36.6	\$32.7	\$28.9	\$19.1	\$39.0	\$27.0	\$22.6
Salary Expense Per Employee (\$000)	\$98.2	\$84.7	\$78.9	\$75.4	\$76.4	\$85.8	\$74.5	\$70.1
Asset Quality Ratios								
NPAs / Total Assets	0.40%	0.45%	0.49%	0.62%	0.83%	0.45%	0.48%	0.77%
NPLs / Total Loans	0.46%	0.57%	0.60%	0.72%	0.57%	0.55%	0.60%	1.09%
LLR / Total Loans	0.86%	0.86%	0.83%	0.89%	0.74%	0.85%	0.82%	0.90%
NCOs / Average Loans	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%



TABLE 3.3**MUTUAL INSTITUTIONS IN THE U.S. - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

NATIONAL MUTUAL DATA

	Median Results for the 3-Month Period Ending March 31, 2019						All Midwest	All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	Nation		
Number of Institutions	148	133	81	68	48	478	142	39
Loan Mix								
Construction & Land Development	5.0%	3.5%	2.4%	2.0%	1.6%	3.3%	2.0%	3.7%
Farm Loans	0.0%	0.0%	0.0%	0.0%	0.4%	0.0%	0.3%	2.8%
1-4 Family Loans	51.5%	66.4%	72.6%	81.5%	79.1%	68.0%	73.4%	74.5%
Multifamily Loans	4.1%	2.4%	1.0%	1.0%	1.3%	2.7%	1.5%	4.1%
Commercial Real Estate	25.2%	16.9%	7.7%	4.7%	4.7%	13.0%	6.7%	11.0%
Commercial & Industrial	4.9%	3.0%	1.3%	0.5%	0.0%	2.4%	1.2%	2.4%
Consumer	0.4%	0.8%	1.5%	1.4%	0.9%	0.9%	1.5%	1.3%
Deposit Mix								
Demand Deposits	6.4%	12.1%	9.4%	6.9%	2.5%	7.9%	7.4%	10.1%
NOW Accounts	3.9%	12.3%	12.4%	11.4%	0.0%	8.4%	9.8%	14.1%
MMDA & Savings Accounts	53.5%	35.6%	31.1%	30.1%	28.6%	36.5%	34.6%	35.2%
Time Deposits	32.0%	35.4%	45.7%	46.5%	70.2%	36.8%	45.2%	40.6%
YTD Rates & Yields - Median								
Loans	4.47%	4.64%	4.65%	4.89%	5.01%	4.62%	4.65%	4.71%
Earning Assets	4.16%	4.16%	4.20%	4.09%	4.36%	4.18%	4.05%	4.23%
NOW	0.26%	0.16%	0.12%	0.13%	0.18%	0.17%	0.14%	0.07%
MM & Savings	0.47%	0.38%	0.30%	0.31%	0.28%	0.37%	0.28%	0.23%
CD	1.81%	1.72%	1.68%	1.60%	1.48%	1.73%	1.62%	1.51%
Total Interest Bearing Deposits	1.04%	0.98%	1.04%	1.01%	1.07%	1.02%	0.94%	0.84%
Total Cost of Funds	0.99%	0.93%	1.03%	0.97%	1.13%	0.99%	0.96%	0.85%

ProBank
Austin

