

TABLE 1.1**MUTUAL INSTITUTIONS IN OHIO - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

OHIO MUTUAL DATA

	Results for the 9-Month Period Ending September 30, 2018 (1)						
	>\$500 million (2)		\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All OH (Excl. >\$500M)
	Third Fed S&L Assoc of Cleveland	First Fed S&L Assoc of Lakewood	6	16	10	7	39
Number of Institutions							
Balance Sheet / Branch Information							
Total Assets (median results in \$mils)	\$14,102	\$1,912	\$248	\$129	\$72	\$38	\$111
Total Loans (median results in \$mils)	\$12,914	\$1,642	\$146	\$98	\$44	\$28	\$70
Loan / Asset Ratio	91.6%	85.9%	54.9%	72.8%	67.4%	74.3%	65.7%
Total Deposits (median results in \$mils)	\$8,629	\$1,477	\$206	\$104	\$59	\$33	\$82
Average Number of Offices per Institution	38	18	5	3	3	1	3
Deposits per Office (\$mils)	\$201.1	\$63.2	\$46.4	\$36.9	\$22.6	\$18.1	\$34.3
YTD Balance Sheet Growth Rates							
Total Assets	2.4%	9.5%	-1.8%	3.1%	6.0%	-2.6%	1.5%
Total Loans	3.2%	13.9%	5.5%	6.2%	6.7%	-0.5%	5.7%
Total Deposits	3.9%	6.7%	-1.7%	0.9%	5.5%	-4.3%	0.4%
5-Year C.A.G.R. (Sept. '13 - Sept. '18)							
Total Assets	4.7%	5.5%	-1.9%	2.5%	2.2%	-0.3%	0.6%
Total Loans	4.9%	6.8%	0.6%	4.6%	0.9%	2.4%	2.6%
Total Deposits	0.0%	4.6%	-0.9%	1.7%	2.6%	-0.5%	0.7%
Capital Ratios							
Tier 1 Leverage Ratio	10.87%	10.11%	15.35%	16.00%	14.34%	16.32%	15.53%
Tier 1 Risk-Based Capital Ratio	19.91%	15.10%	33.50%	27.04%	25.76%	28.44%	28.87%
Total Risk-Based Capital Ratio	20.46%	15.63%	34.31%	27.94%	26.56%	29.38%	29.74%

(1) Based on aggregate data unless noted otherwise.

(2) Actual results for Third Federal S&L Association of Cleveland and First Federal S&L Association of Lakewood as of September 30, 2018.

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TABLE 1.2**MUTUAL INSTITUTIONS IN OHIO - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

OHIO MUTUAL DATA*Data shown in \$000 is annualized*

Results for the 9-Month Period Ending September 30, 2018 (1)							
	>\$500 million (2)		\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All OH (Excl. >\$500M)
Number of Institutions	Third Fed S&L Assoc of Cleveland	First Fed S&L Assoc of Lakewood	6	16	10	7	39
Profitability Metrics							
Revenue (median results in \$000)	\$289,391	\$53,495	\$8,667	\$4,667	\$2,969	\$1,543	\$4,045
Net Income (median results in \$000)	\$87,113	\$5,309	\$1,059	\$575	\$351	\$163	\$453
% of Average Assets							
Net Interest Income (FTE)	1.98%	2.44%	3.01%	3.17%	3.36%	3.43%	3.16%
Noninterest Income	0.11%	0.46%	0.31%	0.42%	0.65%	1.04%	0.45%
Memo: Service Charges	0.01%	0.06%	0.09%	0.08%	0.06%	0.08%	0.08%
Memo: Net Gain on Loan Sales	0.03%	0.10%	0.03%	0.15%	0.26%	0.83%	0.15%
Salary & Benefits Expense	0.71%	1.43%	1.47%	1.56%	1.81%	2.27%	1.60%
Occupancy Expense	0.19%	0.33%	0.30%	0.27%	0.39%	0.34%	0.30%
Other Noninterest Expense	0.41%	0.79%	0.94%	1.12%	1.39%	1.36%	1.11%
Total Noninterest Expense	1.31%	2.55%	2.70%	2.95%	3.59%	3.96%	3.01%
Pre-Tax Pre-Provision (PTPP) (FTE)	0.78%	0.35%	0.62%	0.64%	0.42%	0.51%	0.59%
Net Income (ROAA)	0.63%	0.29%	0.45%	0.50%	0.34%	0.43%	0.45%
Other Profitability Ratios							
Return on Average Equity	5.80%	2.88%	3.09%	3.19%	2.40%	2.68%	3.01%
Efficiency Ratio (FTE)	62.3%	88.0%	81.4%	82.0%	88.9%	88.6%	83.4%
Assets Per Employee (\$mil)	\$13.8	\$4.5	\$4.8	\$4.6	\$3.6	\$3.3	\$4.4
Revenue (FTE) Per Employee (\$000)	\$282.3	\$125.9	\$160.6	\$163.1	\$143.1	\$151.4	\$157.8
PTPP (FTE) Per Employee (\$000)	\$105.7	\$15.0	\$29.9	\$29.2	\$15.0	\$17.3	\$26.0
Salary Expense Per Employee (\$000)	\$95.4	\$62.3	\$71.0	\$70.7	\$64.5	\$76.7	\$70.0
Asset Quality Ratios							
NPAs / Total Assets	0.57%	0.23%	1.13%	0.68%	0.69%	0.22%	0.82%
NPLs / Total Loans	0.60%	0.26%	1.88%	0.91%	0.91%	0.28%	1.17%
LLR / Total Loans	0.33%	0.41%	0.74%	1.11%	0.67%	0.96%	0.92%
NCOs / Average Loans	-0.05%	-0.01%	-0.03%	0.01%	0.03%	0.02%	0.00%

(1) Based on aggregate data unless noted otherwise.

(2) Actual results for Third Federal S&L Association of Cleveland and First Federal S&L Association of Lakewood as of September 30, 2018.

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TABLE 1.3**MUTUAL INSTITUTIONS IN OHIO - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

OHIO MUTUAL DATA

Results for the 9-Month Period Ending September 30, 2018 (1)							
	>\$500 million (2)		\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All OH (Excl. >\$500M)
Number of Institutions	Third Fed S&L Assoc of Cleveland	First Fed S&L Assoc of Lakewood	6	16	10	7	39
Loan Mix							
Construction & Land Development	0.2%	4.2%	3.7%	4.4%	2.5%	1.5%	3.7%
Farm Loans	0.0%	0.0%	1.1%	4.2%	1.0%	6.1%	2.9%
1-4 Family Loans	99.7%	79.5%	82.1%	70.8%	73.8%	77.5%	75.0%
Multifamily Loans	0.0%	3.5%	3.3%	4.4%	4.8%	1.0%	3.9%
Commercial Real Estate	0.0%	7.2%	5.6%	11.5%	13.6%	9.2%	10.0%
Commercial & Industrial	0.0%	1.6%	3.1%	3.1%	2.4%	3.1%	3.0%
Consumer	0.0%	4.1%	1.2%	1.3%	1.6%	1.5%	1.3%
Deposit Mix							
Demand Deposits	0.1%	2.0%	5.4%	15.0%	8.9%	10.8%	10.4%
NOW Accounts	1.1%	3.7%	13.9%	13.5%	15.2%	8.1%	13.7%
MMDA & Savings Accounts	25.6%	55.3%	38.6%	30.3%	40.7%	44.9%	35.6%
Time Deposits	73.2%	38.9%	42.0%	41.2%	35.2%	36.1%	40.3%
YTD Rates & Yields - Median							
Loans	3.35%	3.68%	4.70%	4.36%	4.80%	4.78%	4.62%
Earning Assets	3.29%	3.51%	3.72%	3.99%	4.16%	4.11%	4.06%
NOW	0.02%	0.18%	0.08%	0.06%	0.06%	0.10%	0.06%
MM & Savings	0.26%	0.59%	0.20%	0.16%	0.17%	0.21%	0.17%
CD	1.65%	1.62%	1.24%	1.23%	1.17%	0.99%	1.13%
Total Interest Bearing Deposits	1.26%	1.02%	0.55%	0.71%	0.59%	0.58%	0.60%
Total Cost of Funds	1.39%	1.06%	0.65%	0.69%	0.58%	0.63%	0.62%

(1) Based on aggregate data unless noted otherwise.

(2) Actual results for Third Federal S&L Association of Cleveland and First Federal S&L Association of Lakewood as of September 30, 2018.

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TABLE 2.1**MUTUAL INSTITUTIONS IN THE MIDWEST - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

MIDWEST MUTUAL DATA

	Median Results for the 9-Month Period Ending September 30, 2018						All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All Midwest	
Number of Institutions	13	30	39	32	32	146	39
Balance Sheet / Branch Information							
Total Assets (median results in \$mils)	\$820	\$303	\$137	\$69	\$32	\$117	\$111
Total Loans (median results in \$mils)	\$685	\$200	\$97	\$45	\$19	\$75	\$70
Loan / Asset Ratio	74.2%	66.5%	72.1%	69.5%	65.5%	69.3%	65.7%
Total Deposits (median results in \$mils)	\$622	\$244	\$112	\$54	\$25	\$88	\$82
Average Number of Offices per Institution	16	6	3	2	1	4	3
Deposits per Office (\$mils)	\$884.1	\$49.3	\$49.9	\$36.1	\$20.9	\$114.7	\$34.3
YTD Balance Sheet Growth Rates							
Total Assets	2.4%	1.2%	-1.3%	-1.1%	-3.0%	-1.0%	1.5%
Total Loans	3.2%	5.8%	4.4%	3.2%	0.3%	3.2%	5.7%
Total Deposits	-0.3%	-0.3%	-1.5%	-2.5%	-5.0%	-1.9%	0.4%
5-Year C.A.G.R. (Sept. '13 - Sept. '18)							
Total Assets	3.2%	1.9%	1.0%	0.2%	-1.1%	0.6%	0.6%
Total Loans	5.1%	3.4%	3.7%	1.0%	1.5%	2.2%	2.6%
Total Deposits	2.2%	0.1%	0.9%	0.7%	-1.6%	0.0%	0.7%
Capital Ratios							
Tier 1 Leverage Ratio	15.27%	14.68%	12.89%	14.60%	15.26%	14.32%	15.53%
Tier 1 Risk-Based Capital Ratio	21.28%	22.99%	24.20%	27.73%	29.89%	24.93%	28.87%
Total Risk-Based Capital Ratio	21.89%	23.92%	25.24%	28.32%	31.00%	25.94%	29.74%

Note: Midwest Region consists of the following states: IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, SD, and WI.

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TABLE 2.2**MUTUAL INSTITUTIONS IN THE MIDWEST - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

MIDWEST MUTUAL DATA

<i>Data shown in \$000 is annualized</i>	Median Results for the 9-Month Period Ending September 30, 2018						All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All Midwest	
Number of Institutions	13	30	39	32	32	146	39
Profitability Metrics							
Revenue (median results in \$000)	\$31,107	\$11,058	\$4,767	\$2,370	\$1,062	\$4,252	\$4,045
Net Income (median results in \$000)	\$5,695	\$1,254	\$751	\$320	\$29	\$523	\$453
% of Average Assets							
Net Interest Income (FTE)	2.53%	2.85%	3.13%	3.24%	3.11%	3.08%	3.16%
Noninterest Income	0.47%	0.49%	0.39%	0.27%	0.17%	0.30%	0.45%
Memo: Service Charges	0.06%	0.06%	0.10%	0.05%	0.03%	0.05%	0.08%
Memo: Net Gain on Loan Sales	0.06%	0.07%	0.03%	0.00%	0.00%	0.00%	0.15%
Salary & Benefits Expense	1.43%	1.62%	1.52%	1.58%	1.71%	1.59%	1.60%
Occupancy Expense	0.30%	0.35%	0.30%	0.30%	0.27%	0.30%	0.30%
Other Noninterest Expense	0.79%	0.80%	0.93%	0.99%	1.25%	0.96%	1.11%
Total Noninterest Expense	2.55%	2.72%	2.72%	2.98%	3.16%	2.89%	3.01%
Pre-Tax Pre-Provision (PTPP) (FTE)	0.90%	0.52%	0.70%	0.60%	0.21%	0.64%	0.59%
Net Income (ROAA)	0.63%	0.45%	0.56%	0.43%	0.10%	0.47%	0.45%
Other Profitability Ratios							
Return on Average Equity	3.61%	3.15%	4.33%	3.23%	0.49%	3.19%	3.01%
Efficiency Ratio (FTE)	70.2%	84.7%	79.4%	81.8%	93.5%	82.1%	83.4%
Assets Per Employee (\$mil)	\$5.9	\$4.4	\$4.3	\$4.4	\$4.6	\$4.5	\$4.4
Revenue (FTE) Per Employee (\$000)	\$189.0	\$162.1	\$160.3	\$154.8	\$161.4	\$161.1	\$157.8
PTPP (FTE) Per Employee (\$000)	\$55.0	\$24.8	\$34.3	\$27.7	\$8.4	\$27.7	\$26.0
Salary Expense Per Employee (\$000)	\$79.8	\$75.7	\$71.6	\$65.8	\$72.8	\$73.0	\$70.0
Asset Quality Ratios							
NPAs / Total Assets	0.23%	0.52%	0.50%	0.80%	0.73%	0.60%	0.82%
NPLs / Total Loans	0.36%	0.82%	0.65%	1.14%	1.18%	0.85%	1.17%
LLR / Total Loans	0.50%	0.87%	0.89%	0.84%	0.94%	0.87%	0.92%
NCOs / Average Loans	0.03%	0.01%	0.01%	0.01%	0.00%	0.01%	0.00%

Note: Midwest Region consists of the following states: IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, SD, and WI.

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TABLE 2.3**MUTUAL INSTITUTIONS IN THE MIDWEST - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

MIDWEST MUTUAL DATA

	Median Results for the 9-Month Period Ending September 30, 2018						All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	All Midwest	
Number of Institutions	13	30	39	32	32	146	39
Loan Mix							
Construction & Land Development	1.0%	3.0%	2.7%	2.1%	0.8%	2.2%	3.7%
Farm Loans	0.0%	0.1%	1.7%	0.3%	2.0%	0.3%	2.9%
1-4 Family Loans	83.3%	64.6%	67.7%	77.2%	79.2%	73.5%	75.0%
Multifamily Loans	1.0%	4.8%	1.7%	1.3%	0.5%	1.5%	3.9%
Commercial Real Estate	1.8%	11.9%	9.8%	5.6%	3.3%	6.4%	10.0%
Commercial & Industrial	1.3%	1.0%	1.7%	0.9%	0.1%	1.0%	3.0%
Consumer	0.4%	0.7%	2.0%	1.8%	1.1%	1.4%	1.3%
Deposit Mix							
Demand Deposits	3.4%	7.8%	8.7%	8.9%	2.5%	7.3%	10.4%
NOW Accounts	4.1%	10.8%	13.3%	9.2%	8.7%	9.5%	13.7%
MMDA & Savings Accounts	38.6%	37.3%	33.1%	36.6%	32.9%	35.3%	35.6%
Time Deposits	47.8%	42.7%	43.4%	44.8%	57.1%	45.7%	40.3%
YTD Rates & Yields - Median							
Loans	3.77%	4.53%	4.40%	4.77%	4.92%	4.59%	4.62%
Earning Assets	3.41%	3.70%	3.98%	4.10%	4.04%	3.92%	4.06%
NOW	0.14%	0.12%	0.10%	0.10%	0.14%	0.11%	0.06%
MM & Savings	0.26%	0.24%	0.19%	0.22%	0.23%	0.22%	0.17%
CD	1.34%	1.31%	1.23%	1.27%	1.14%	1.24%	1.13%
Total Interest Bearing Deposits	0.88%	0.70%	0.71%	0.77%	0.78%	0.76%	0.60%
Total Cost of Funds	0.85%	0.73%	0.71%	0.71%	0.79%	0.74%	0.62%

Note: Midwest Region consists of the following states: IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, SD, and WI.

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TABLE 3.1**MUTUAL INSTITUTIONS IN THE U.S. - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

NATIONAL MUTUAL DATA

	Median Results for the 9-Month Period Ending September 30, 2018						All Midwest	All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	Nation		
Number of Institutions	142	137	87	67	56	489	146	39
Balance Sheet / Branch Information								
Total Assets (median results in \$mils)	\$947	\$329	\$137	\$76	\$34	\$261	\$117	\$111
Total Loans (median results in \$mils)	\$725	\$224	\$96	\$52	\$22	\$173	\$75	\$70
Loan / Asset Ratio	78.0%	72.9%	73.6%	70.9%	69.9%	74.5%	69.3%	65.7%
Total Deposits (median results in \$mils)	\$760	\$265	\$109	\$60	\$26	\$200	\$88	\$82
Average Number of Offices per Institution	15	5	3	2	1	7	4	3
Deposits per Office (\$mils)	\$162.0	\$70.5	\$50.0	\$41.7	\$22.6	\$84.0	\$114.7	\$34.3
YTD Balance Sheet Growth Rates								
Total Assets	4.8%	3.2%	0.6%	0.3%	-0.6%	2.4%	-1.0%	1.5%
Total Loans	6.6%	5.1%	4.6%	3.8%	1.8%	4.9%	3.2%	5.7%
Total Deposits	6.4%	2.8%	0.1%	-1.1%	-3.5%	2.0%	-1.9%	0.4%
5-Year C.A.G.R. (Sept. '13 - Sept. '18)								
Total Assets	5.4%	3.3%	1.4%	0.2%	-1.0%	2.6%	0.6%	0.6%
Total Loans	7.2%	5.5%	3.8%	1.7%	1.8%	5.0%	2.2%	2.6%
Total Deposits	5.5%	3.0%	1.0%	0.4%	-1.5%	2.2%	0.0%	0.7%
Capital Ratios								
Tier 1 Leverage Ratio	11.47%	12.61%	12.86%	14.53%	17.70%	12.68%	14.32%	15.53%
Tier 1 Risk-Based Capital Ratio	15.38%	20.72%	24.20%	27.43%	36.46%	20.22%	24.93%	28.87%
Total Risk-Based Capital Ratio	16.47%	21.66%	25.24%	28.63%	37.63%	21.30%	25.94%	29.74%

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TABLE 3.2**MUTUAL INSTITUTIONS IN THE U.S. - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

NATIONAL MUTUAL DATA

<i>Data shown in \$000 is annualized</i>	Median Results for the 9-Month Period Ending September 30, 2018						All Midwest	All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	Nation		
Number of Institutions	142	137	87	67	56	489	146	39
Profitability Metrics								
Revenue (median results in \$000)	\$35,335	\$11,625	\$4,748	\$2,524	\$1,175	\$8,948	\$4,252	\$4,045
Net Income (median results in \$000)	\$6,963	\$1,757	\$687	\$311	\$107	\$1,332	\$523	\$453
% of Average Assets								
Net Interest Income (FTE)	3.14%	3.08%	3.09%	3.24%	3.14%	3.13%	3.08%	3.16%
Noninterest Income	0.47%	0.36%	0.29%	0.26%	0.15%	0.34%	0.30%	0.45%
Memo: Service Charges	0.09%	0.09%	0.06%	0.05%	0.01%	0.07%	0.05%	0.08%
Memo: Net Gain on Loan Sales	0.01%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.15%
Salary & Benefits Expense	1.54%	1.59%	1.52%	1.57%	1.67%	1.57%	1.59%	1.60%
Occupancy Expense	0.31%	0.31%	0.28%	0.28%	0.26%	0.30%	0.30%	0.30%
Other Noninterest Expense	0.76%	0.84%	0.93%	0.99%	1.13%	0.88%	0.96%	1.11%
Total Noninterest Expense	2.75%	2.77%	2.72%	2.78%	3.07%	2.77%	2.89%	3.01%
Pre-Tax Pre-Provision (PTPP) (FTE)	0.93%	0.84%	0.66%	0.57%	0.47%	0.79%	0.64%	0.59%
Net Income (ROAA)	0.74%	0.57%	0.48%	0.42%	0.32%	0.58%	0.47%	0.45%
Other Profitability Ratios								
Return on Average Equity	6.40%	4.48%	3.89%	2.84%	1.88%	4.42%	3.19%	3.01%
Efficiency Ratio (FTE)	72.7%	77.5%	81.3%	82.7%	86.9%	77.5%	82.1%	83.4%
Assets Per Employee (\$mil)	\$6.1	\$5.7	\$5.5	\$5.5	\$5.2	\$5.8	\$4.5	\$4.4
Revenue (FTE) Per Employee (\$000)	\$179.3	\$189.3	\$169.1	\$174.7	\$192.4	\$205.4	\$161.1	\$157.8
PTPP (FTE) Per Employee (\$000)	\$57.6	\$39.6	\$32.8	\$31.9	\$22.9	\$42.5	\$27.7	\$26.0
Salary Expense Per Employee (\$000)	\$94.7	\$82.7	\$74.8	\$75.9	\$76.4	\$84.0	\$73.0	\$70.0
Asset Quality Ratios								
NPAs / Total Assets	0.39%	0.50%	0.50%	0.68%	0.75%	0.49%	0.60%	0.82%
NPLs / Total Loans	0.47%	0.71%	0.66%	0.85%	0.95%	0.59%	0.85%	1.17%
LLR / Total Loans	0.86%	0.86%	0.82%	0.92%	0.80%	0.85%	0.87%	0.92%
NCOs / Average Loans	0.01%	0.01%	0.01%	0.01%	0.00%	0.01%	0.01%	0.00%



TABLE 3.3**MUTUAL INSTITUTIONS IN THE U.S. - PERFORMANCE BY ASSET SIZE**

Includes Mutual Institutions and Stock Institutions Owned by Mutual Holding Companies

NATIONAL MUTUAL DATA

	Median Results for the 9-Month Period Ending September 30, 2018						All Midwest	All OH (Excl. >\$500M)
	>\$500 Million	\$200 - \$500 Million	\$100 - \$200 Million	\$50 - \$100 Million	<\$50 Million	Nation		
Number of Institutions	142	137	87	67	56	489	146	39
Loan Mix								
Construction & Land Development	4.8%	3.4%	2.6%	2.2%	1.6%	3.2%	2.2%	3.7%
Farm Loans	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	2.9%
1-4 Family Loans	51.3%	66.0%	72.8%	81.8%	81.0%	68.8%	73.5%	75.0%
Multifamily Loans	4.0%	2.4%	1.1%	0.6%	1.3%	2.6%	1.5%	3.9%
Commercial Real Estate	24.5%	16.7%	8.4%	4.8%	4.3%	12.7%	6.4%	10.0%
Commercial & Industrial	4.8%	3.0%	1.1%	0.5%	0.0%	2.3%	1.0%	3.0%
Consumer	0.4%	0.8%	1.5%	1.4%	1.1%	0.9%	1.4%	1.3%
Deposit Mix								
Demand Deposits	6.0%	11.3%	9.4%	7.5%	1.4%	8.0%	7.3%	10.4%
NOW Accounts	4.1%	11.6%	12.3%	9.4%	0.0%	8.2%	9.5%	13.7%
MMDA & Savings Accounts	54.2%	37.2%	33.1%	31.4%	29.4%	37.7%	35.3%	35.6%
Time Deposits	30.2%	34.9%	44.3%	45.9%	68.3%	35.7%	45.7%	40.3%
YTD Rates & Yields - Median								
Loans	4.30%	4.53%	4.54%	4.82%	5.02%	4.51%	4.59%	4.62%
Earning Assets	3.96%	3.92%	4.08%	4.08%	4.06%	3.97%	3.92%	4.06%
NOW	0.21%	0.15%	0.11%	0.11%	0.14%	0.15%	0.11%	0.06%
MM & Savings	0.31%	0.31%	0.22%	0.25%	0.25%	0.28%	0.22%	0.17%
CD	1.41%	1.31%	1.29%	1.26%	1.16%	1.32%	1.24%	1.13%
Total Interest Bearing Deposits	0.75%	0.74%	0.77%	0.80%	0.86%	0.77%	0.76%	0.60%
Total Cost of Funds	0.74%	0.74%	0.79%	0.79%	0.88%	0.76%	0.74%	0.62%

ProBank
Austin

EXHIBIT A
OHIO MUTUAL PERFORMANCE

**INCOME STATEMENT
 AS % OF AVERAGE ASSETS**

For the 9-Month Period Ending 09/30/2018											
Name	City	Net interest Income % of Avg. Assets	Rank Assets (Hi/Low)	Non Interest Income % of Avg. Assets	Rank Assets (Hi/Low)	Service Charge Income % of Avg. Assets	Rank Assets (Hi/Low)	Gain on Sale of Loans % of Avg. Assets	Rank Assets (Hi/Low)	Non Interest Expense % of Avg. Assets	Rank Assets (Low/Hi)
Third Fed S&L Assoc of Cleveland	Cleveland	1.98	41	0.11	35	0.01	37	0.03	17	1.31	1
First Fed S&L Assoc of Lakewood	Lakewood	2.44	40	0.46	11	0.06	18	0.10	9	2.55	10
First Fed S&L Assoc of Lorain	Lorain	3.01	28	0.42	14	0.16	3	0.01	19	3.22	26
Belmont Savings Bank	Bellaire	2.80	34	0.07	40	0.07	14	0.00	20	1.97	2
Fairfield Fed S&L Assoc	Lancaster	3.36	13	0.19	29	0.11	10	0.00	20	2.87	15
First Fed Bank of Ohio	Galion	2.72	36	0.68	5	0.03	27	0.12	7	2.88	16
First Fed S&L Assoc of Newark	Newark	2.90	32	0.51	9	0.07	14	0.07	12	3.06	20
Harrison B&L Assoc	Harrison	3.40	11	0.10	36	0.03	27	0.00	20	2.33	6
Greenville Fed (MHC)	Greenville	3.17	20	0.60	7	0.14	4	0.07	12	3.07	22
Cincinnati Fed (MHC)	Cincinnati	2.70	38	1.48	3	0.19	1	1.12	3	3.41	32
First Fed S&L Assoc of Delta	Delta	3.06	27	0.34	17	0.07	14	0.00	20	3.06	20
Southern Hills Community Bank	Leesburg	4.02	1	0.22	27	0.13	8	0.00	20	3.81	37
Wilmington Savings Bank	Wilmington	2.98	29	0.25	25	0.04	24	0.00	20	2.82	14
Peoples S& Co	Bucyrus	3.09	23	0.14	34	0.02	33	0.00	20	2.64	13
Citizens Fed S&L Assoc	Bellefontaine	2.78	35	0.28	20	0.03	27	0.12	7	2.57	12
Mercer Savings Bank	Celina	3.39	12	0.44	12	0.12	9	0.05	15	3.01	19
Home S&L Co of Kenton, Ohio	Kenton	3.25	18	0.09	38	0.02	33	0.00	20	2.00	3
Miami Savings Bank	Miamitown	3.33	16	0.43	13	0.02	33	0.23	5	2.27	5
Peoples Savings Bank	Urbana	4.00	2	0.27	22	0.19	1	0.00	20	3.60	33
New Carlisle Fed Savings Bank	New Carlisle	3.46	10	0.62	6	0.14	4	0.19	6	3.24	28
Valley Central Bank	Liberty Township	3.36	13	0.48	10	0.04	24	0.27	4	3.72	35
Van Wert Fed Savings Bank	Van Wert	2.47	39	0.15	33	0.01	37	0.00	20	2.19	4
First Fed S&L Assoc of Van Wert	Van Wert	2.72	36	0.29	19	0.05	22	0.00	20	2.41	8
Fidelity Fed S&L Assoc of Delaware	Delaware	3.09	23	0.17	31	0.04	24	0.03	17	2.99	18
Monroe Fed S&L Assoc	Tipp City	3.29	17	0.38	15	0.09	12	0.00	20	3.23	27
First Mutual Bank, FSB	Belpre	3.56	8	0.10	36	0.09	12	0.00	20	3.87	38
Cincinnati S&L Co	Cincinnati	3.93	3	0.35	16	0.03	27	0.08	11	3.76	36
Community Savings Bank	Bethel	3.68	5	0.24	26	0.01	37	0.04	16	3.10	25
Conneaut Savings Bank	Conneaut	3.07	26	0.27	22	0.06	18	0.00	20	3.07	22
Peoples First Savings Bank	Mason	3.24	19	1.01	4	0.05	22	0.10	9	3.27	31
Covington S&L Assoc	Covington	2.92	31	0.28	20	0.10	11	0.00	20	2.36	7
Warsaw Fed S&L Assoc	Cincinnati	2.86	33	3.82	2	0.06	18	2.75	2	6.91	40
Galion Building and Loan Bank	Galion	3.08	25	0.32	18	0.06	18	0.00	20	3.24	28
Liberty Bank	Ironton	3.77	4	0.26	24	0.02	33	0.00	20	3.26	30
Peoples S& Co	West Liberty	3.56	8	0.22	27	0.14	4	0.00	20	3.07	22
Brookville B&L Assoc	Brookville	3.36	13	0.19	29	0.14	4	0.00	20	2.48	9
American Savings Bank	Middletown	3.61	7	0.54	8	0.07	14	0.07	12	4.21	39
Home Savings Bank of Wapakoneta	Wapakoneta	3.63	6	0.05	41	0.03	27	0.00	20	2.92	17
First Fed S&L Assoc of Centerburg	Centerburg	3.16	21	0.17	31	0.00	40	0.00	20	2.55	10
New Foundation Savings Bank	Cincinnati	2.98	29	9.97	1	0.03	27	9.74	1	13.11	41
Equitable S&L Co	Cadiz	3.12	22	0.08	39	0.00	40	0.00	20	3.65	34
Ohio Mutuals											
>\$500 million	# of Mutuals	Agg.		Agg.		Agg.		Agg.		Agg.	
\$200 - \$500 million		2.03		0.15		0.04		1.45		0.79	
\$100 - \$200 million		3.01		0.31		0.03		2.70		1.47	
\$50 - \$100 million		3.17		0.42		0.08		2.95		1.56	
<\$50 million		3.36		0.65		0.06		3.59		1.81	
All Ohio (Excl. >\$500 million)		3.43		1.04		0.08		3.96		2.27	
Midwest Mutuals											
>\$500 million	# of Mutuals	Median		Median		Median		Median		Median	
\$200 - \$500 million		2.53		0.47		0.06		2.55		1.43	
\$100 - \$200 million		2.85		0.49		0.06		2.72		1.62	
\$50 - \$100 million		3.13		0.39		0.10		2.72		1.52	
<\$50 million		3.24		0.27		0.05		2.98		1.58	
All		3.11		0.17		0.03		3.16		1.71	
U. S. Mutuals											
>\$500 million	# of Mutuals	Median		Median		Median		Median		Median	
\$200 - \$500 million		3.14		0.47		0.09		2.75		1.54	
\$100 - \$200 million		3.08		0.36		0.09		2.77		1.59	
\$50 - \$100 million		3.09		0.29		0.06		2.72		1.52	
<\$50 million		3.24		0.26		0.05		2.78		1.57	
All		3.14		0.15		0.01		3.07		1.67	

