THE PROBANK AUSTIN ADVISOR

November 6, 2017

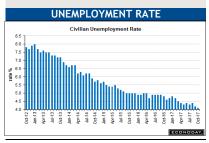
| Markets | 30-Oct | 31-Oct | 1-Nov | 2-Nov | 3-Nov | YTD% | 30-Dec-16 |
|------------------|-----------|-----------|-----------|-----------|-----------|--------|-----------|
| DJIA | 23,348.74 | 23,377.24 | 23,435.01 | 23,516.26 | 23,539.19 | 19.11% | 19,762.60 |
| S&P 500 | 2,572.83 | 2,575.26 | 2,579.36 | 2,579.85 | 2,587.84 | 15.59% | 2,238.83 |
| NASDAQ | 6,698.96 | 6,727.67 | 6,716.53 | 6,714.94 | 6,764.44 | 25.66% | 5,383.12 |
| SNL Bank Index | 590.11 | 588.82 | 589.61 | 594.12 | 592.41 | 11.22% | 532.65 |
| Fed Funds Rate | 1.16% | 1.07% | 1.16% | 1.16% | 1.16% | | 0.55% |
| 1 Month LIBOR | 1.24% | 1.24% | 1.24% | 1.24% | 1.24% | | 0.77% |
| 3 Month LIBOR | 1.38% | 1.38% | 1.38% | 1.39% | 1.39% | | 1.00% |
| 3 Month T-Bill | 1.12% | 1.15% | 1.18% | 1.17% | 1.18% | | 0.51% |
| 1 Year Treasury | 1.42% | 1.43% | 1.46% | 1.46% | 1.49% | | 0.85% |
| 2 Year Treasury | 1.58% | 1.60% | 1.61% | 1.61% | 1.63% | | 1.20% |
| 3 Year Treasury | 1.71% | 1.73% | 1.74% | 1.73% | 1.74% | | 1.47% |
| 5 Year Treasury | 2.00% | 2.01% | 2.01% | 2.00% | 1.99% | | 1.93% |
| 10 Year Treasury | 2.37% | 2.38% | 2.37% | 2.35% | 2.34% | | 2.45% |
| 30 Year Treasury | 2.88% | 2.88% | 2.85% | 2.83% | 2.82% | | 3.06% |

| Economy | | Week of October 30, 2017 | |
|---------------------------|-----------------|---|--|
| Personal Income | 0.4% | As expected and is consistent with trend of the past ye despite the weather problems in September | |
| Personal Spending | 1.0% | Surge in spending was a function of the jump in auto sales for vehicle replacement caused by hurricanes | |
| Core PCE Price Index | 0.1% | Still no indication of inflation heating up with only a 0.1% increase, leaving the YOY gain at 1.3% | |
| Consumer Confidence | 125.9 | Huge increase from 120.6 and well above expectations with strong jobs data leading to expectations of rising wages | |
| Motor Vehicle Sales | 18.1 Million | Second month where vehicle replacement demands drove sales to a much higher level, meaning personal spending will be high | |
| FOMC Meeting Statement | | As expected, no change in monetary policy but guidance for an increase in December remains in place | |
| ISM Index | 58.7 | A slight cooling from the 60.8 reported from September, but remains at a strong level indicating further growth going forward | |
| Unemployment Rate | 4.1% | The decline from 4.2% was a function of a huge drop of 724,000 in workforce of available workers | |
| Nonfarm Payrolls | 261,000 | Less than expected, but prior two months were revised upward by 90,000, leaving a very tight labor market in place | |
| Avg. Hourly Earnings | Unchanged | In spite of tight labor market wage growth remains muted, raising the question of whether inflation will accelerate | |
| Trade Deficit | \$-43.5 Billion | A slight widening of the deficit, with exports growing less than imports | |

| Calendar | Release | Covering | Week of November 6, 2017 |
|-----------------|---------|-----------|---|
| JOLTS Index | Tuesday | September | Unfilled job openings were 6.082 M in August and are expected to remain at this level for September |
| Consumer Credit | Tuesday | September | Consensus forecast calls for an increase of \$17.4B, following the \$13.1B reported for August |
| | | | |

WEEKLY HIGHLIGHT

The Fed did not move, but did move up their view of current economic conditions



(click to enlarge)

ON THIS DAY IN HISTORY

1860 - Abraham Lincoln elected 16th President

1869 - 1st intercollegiate football game (Rutgers v. Princeton)

1885 - US Mint in Carson, NV closes

1923 - USSR adopts experimental calendar, with 5 day 'weeks'

1928 - Clevelanders vote to build a stadium with city bonds



THE PROBANK AUSTIN ADVISOR

Commentary

The wealth of data released last week and **the FOMC** meeting produced no change in the outlook for the economy or monetary policy. The **employment report** released on Friday was further confirmation of a tightening labor market. **Nonfarm payrolls** increased by 261,000 which was less than the +300,000 rebound expected from the hurricane impacted September data. However, the revisions to the prior two months increased job growth by 90,000 from the data first reported. September's job growth was revised from a decline of 33,000 to an increase of 18,000. The **unemployment rate** dropped from 4.2% to 4.1%, due to an estimate of a drop of 724,000 in the workforce. This was a function of the problems in the survey's due to the lack of responses during the hurricanes. The **tight labor market** is best demonstrated by the estimate of 11.7 million available workers to fill the estimate of 6.08M unfilled job openings in the **JOLTS report** due out this week. The mystery is why this tight jobs market is not producing increases in wage rates. Average hourly earnings were unchanged in October, dropping the year-over-year increase to 2.4%, down from 2.8% at the end of September. Companies are not raising wages to retain and attract the workers they need and workers appear to be willing to take those jobs. Our forecast has included the expectation a tight labor market would produce rising wages and drive labor costs up, leading to higher inflation going forward. There is no evidence this is beginning.

The dilemma **the Fed** finds itself in is raising managed rates to control rising **inflation** in the future, when there is no indication inflation is rising. This conundrum was highlighted by the **Core PCE Price Index** for September. It only increased by 0.1% and has risen by 1.3% over the last twelve months. That is unchanged from the prior month. The Fed is fighting a nonexistent enemy. That notwithstanding, the FOMC met and did not change their guidance for future monetary policy moves. They have sent no signal they will not raise managed rates at their December meeting. The bond market is pricing in a 25 basis upward by the Fed at that meeting. The Fed did release a statement at the end of their meeting which was stronger in terms of the current condition of the economy. The **ISM Index** and **Consumer Confidence Index** both came in with strong reports, while **personal spending** for September was a huge +1.0% for the month, due to strong **auto sales** to replace vehicles lost in the hurricanes. This data means the 3.0% rate of the growth of **Real GDP** in the Advance Report will be revised upward at the end of November. The **personal consumption expenditure** growth estimate used in the Advance Report was only 2.4% and that should be revised upward given the personal spending data strength for the last month of the year. The **yield curve** continues to flatten, as short rates move up, in anticipation of further Fed action but the lack of actual inflation keeps intermediate and long rates low.

Trusted Advisor to Financial Institutions www.austinassociates.com www.probank.com